

10th BEHnet Workshop | Erasmus University Rotterdam
11 and 12 December 2025

BEH Behavioural Experiments
in Health network



Organizing committee

Arthur Attema (Erasmus U Rotterdam)
Matthew Robson (Erasmus U Rotterdam)
Daniel Wiesen (U Cologne & Erasmus U Rotterdam)
Liza Moreira (ESHPM, team assistant)

Scientific committee

Silvia Angerer (UNITI Tirol)
Arthur Attema (Erasmus U Rotterdam)
Robert Böhm (U Vienna)
Matteo M. Galizzi (LSE)
Glenn W. Harrison (Georgia State U)
Kirsten Rohde (Maastricht U)
Matthew Robson (Erasmus U Rotterdam)
Daniel Wiesen (U Cologne)

Program

Wednesday 10 December, 18:00

Informal drinks at Locus Publicus (for those interested, 1st drink included).

Address: Oostzeedijk 364, Rotterdam

Thursday 11 December 2025

Location: Langeveld L5.18 (locations can be found here)

08:30-09:30 Registration and coffee

09:30-09:40 Welcome address

09:40-11:00 *Session 1: Subjective Probabilities*

- Owen O'Donnell (Erasmus U Rotterdam): Leveraging Probability Distortion to Target Prevention: A Cardiovascular Screening Experiment in the Philippines
- Eli Kochersberger (Kean U): Modelling the Role of Regret in the Vaccination Decision with Elicited Subjective Probabilities

11:00-11:30 Coffee break

11:30-12:50 *Session 2: Antibiotics*

- Alina Schneider (U Vienna): Wilful Ignorance in the Context of Antibiotic Prescribing
- Christoph Strupat (German Institute of Development and Sustainability): Incentives for Knowledge Acquisition and Antibiotic Dispensing Behaviors of Pharmacists in Ghana

12:50-13:50 Lunch break

13:50-15:10 *Session 3: Provider Behavior I*

- Damien De Walque (World Bank): Love the Job... or the Patient? Task vs. Mission-Based Motivations in Health Care
- Malte Griebenow (U Hamburg): Reciprocity in medical treatment decisions – A theoretical model and a laboratory experiment

15:10-15:30 Coffee break

15:30-16:30 *Keynote*

- **David Bradford** (U Georgia): The Role of Individual Time Preferences in Health Decisions: Past, Present, and Future

16:30-16:45 Group photo and refreshments

16:45-18:00 Short talks and poster session

- Anna K. Stirner (U Cologne): Understanding Physicians' Use of Decision Support: Evidence from a Behavioral Experiment
- Stefan Lipman (Erasmus U): The Health Choice Questionnaire: A Health-framed Version of the Most Used Measure of Discounting
- Ondrej Krcal (Masaryk U): Institutional Factors and the Extraction of Limited Health Resources: Evidence from an Online Experiment
- Lynn Hua (Georgia State U): Managing Behavioral Hazard: Value-Based Insurance Design and Inertia
- Sander Boixebeld (Erasmus U): Do the Choice of Payment Vehicle and Priming of Opportunity Costs Affect Expenditure Preferences and Consequentiality Perceptions in a Choice Experiment?
- Sebastian Neumann-Böhme (U Hamburg): Reducing Inappropriate Emergency Care Use: Evidence from a Vignette-Based Experiment
- Sandro Stoffel (U Basel): Testing Feedback and Social Norms Messages to Increase Participation: The BestCC Randomized Controlled Trial Among Non-respondents in Population-based Colorectal Cancer Screening Programmes in Tuscany
- Yoichiro Fujii (Meiji U): Standard Sequences for Utility and Regret in Health and Wealth Losses
- Sandra Eichardt (U Magdeburg): The Effects of Advice-giving on Medical Upcoding — A Laboratory Experiment

19:00 Conference dinner at Proeflokaal Lokanta (Waterloostraat 148A, Rotterdam)

Friday 12 December 2025

Location: Mandeville T3.02

08:30-09:00 Coffee

09:00-10:20 Session 4: Healthy behavior

- Simon van der Zandt (Radboud U): The 'Shared Intention'-Effect: Evidence from 28 million Gym Reservations on the Impact of Joint Exercise Planning on Intention Follow-through
- Kay-Leigh Sussman (LSE): Personalisation Meets Motivation: Heterogeneous Responses to a Health-Rewards Redesign

10:20-10:50 Coffee break

10:50-11:00 BEHnet Management remarks

11:00-12:20 Session 5: Information and distribution

- Salamutu Nanna Adam (CERGE-EI): Statistics and Narratives: Experimental Evidence on HIV Testing in Ghana
- Koen Decancq (U Antwerp): Bounding Equivalent Incomes with the ABDC method: Evidence from the Netherlands

12:20-13:20 Lunch break

13:20-14:40 Session 6: Provider behavior II

- Nicolo Gatti (U Cattolica del Sacro Cuore): A Prosocial Legacy of COVID-19 Among Healthcare Professionals?
- Lena Merkel (Leibniz Institute for Economic Research): On the Nature and Implications of Overconfidence among Physicians

14:40-15:00 Coffee break

15:00-16:00 Roundtable discussion on "Behavioural and Experimental Economics in Health: Contributions and Future Prospects" with David Bradford (U Georgia), Glenn Harrison (Georgia State U), Hans van Kippersluis, Kirsten Rohde, Peter Wakker (Erasmus U), moderated by Jeannette Brosig-Koch (U Magdeburg)

16:00 Closing remarks